



Membership Application

Company Information

Company: _____

Contact: _____ Title: _____

Business Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Email: _____ Website: _____

Business Category: _____

What current member referred you to the HBA?

Name: _____ Company: _____

Builder Applicants Only

Please list two suppliers and two customers you have built for in the past two years.

1. Name: _____ Phone: _____

2. Name: _____ Phone: _____

3. Name: _____ Phone: _____

4. Name: _____ Phone: _____

As a builder, my signature below gives the HBA permission to receive my credit reports and check my credit history.

Principle Name: _____ Principle SS #: _____

Signature: _____ Date: _____

Membership Dues & Payment Details

Builder/Remodeler/Developer \$630

Associate \$545

Check Enclosed (Payable to Toledo HBA)

Name on Card: _____

Card #: _____ Exp: _____ CRV#: _____

I acknowledge that I have read and agree to abide by the HBA's Code of Ethics, as required for membership.

Signature: _____ Date: _____

CODE OF ETHICS

As a member of the Home Builders Association of Greater Toledo, I personally pledge allegiance to the following principles:

1. Maintain the highest standards of personal and business conduct as it relates to the Association and the home building industry.
2. Promote and encourage the highest level of ethics within the homebuilding industry.
3. Recognize and discharge my responsibilities to uphold all laws, codes, and regulations relating to the bylaws of the Association.
4. Use only legal and ethical means in all my business activities.
5. Maintain the confidentiality of the privileged information entrusted or known to me.
6. Refuse to engage in activities that are detrimental to the reputation of the homebuilding industry.
7. Deal fairly and responsibly with employees, governmental officials, the public and other members of the Association and the industry.
8. Recognize the fiduciary nature of the relationship between the public, with whom I deal, other members of the Association, and myself as a result of the trust and reliance others place upon me.

This Code of Ethics for the members of the HBA of Greater Toledo has been adopted to promote and maintain the highest standards of service and personal conduct among its members. Our Code of Ethics applies to you personally and therefore applies to any company with which you are involved in conducting business in the home building industry. The HBA holds members to a higher standard and is serious in the enforcement of the Code. Adherence to these standards is required for membership in the Association, and serves to assure confidence in the integrity of the Association and its members. Members also agree as a condition of membership, to participate when requested in any proceedings of the Grievance and Ethics Committee and to abide by any decision of the Committee resulting from such proceedings.

Working With You to Make a Difference in the Building Industry

Member Benefits – Saving You Money

Membership in the HBA can pay for itself through our many member benefit and discount programs. These include:

- HBAPerks—Local discounts
- Fuel Savings Program
- Workers' Compensation Group Rating
- Builder Rebate Program
- Health Insurance

Marketing – Helping You Build Your Business

With competition in our marketplace more intense than ever, you need sophisticated marketing techniques to set you ahead of the competition. The HBA gives you that extra edge with a variety of marketing opportunities including:

Parade of Homes

The Parade of Homes offers builders and associates a way to showcase their products and talent as well as the latest in architectural design and technology to the public.

House & Home Show

This three day event has over 200 displays featuring the latest in home related products and services. The home show exposes exhibitors to thousands of consumers in a short period of time.

Sales & Marketing Awards

The Sales & Marketing (SAM) Awards are presented to members who set a new standard of excellence in the building industry.

Advertising Discounts

HBA Members can take advantage of discounted advertising rates in some of the area's largest and most popular publications.

Networking Opportunities

The HBA provides numerous opportunities throughout the year for members to network and socialize with fellow members.

Education – Improve Your Business

Join us for one of our many educational seminars put on throughout the year. Past topics include: Building Codes and Practices, OSHA, Legal Advice, Marketing and Bookkeeping.

Political Advocacy – Protecting Your Business

Did you know your HBA membership is actually 3 memberships in 1? By joining the HBA you are also a member of the National and State Associations. That's two more organizations taking a stand for you. Your HBA also monitors local issues and has an active political action committee to help protect our industry.

Social & Community Outreach – Recognition for Your Business

Along with Network Nights, the HBA offers a variety of social and community-related opportunities throughout the year. These include: our Golf Outing, Clambake, Summerfest, Annual Banquet and events with various community organizations.



HOME BUILDERS ASSOCIATION
OF GREATER TOLEDO, INC.

“Protecting the
Building Industry for
over 70 Years!”

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